



Delivery Options Comparison

OPTION \ FEATURE	<u>Train-the-Trainer (T3)</u>	<u>FSTD-Facilitated On-Site Workshop</u>	<u>FSTD-Facilitated Public Session</u>	<u>Blended Learning</u>	<u>Reality on the Web</u>
Assessment	✓	✓			
Content Customization	✓	✓			
Executive Overview	✓	✓			
Performance System Analysis	✓				
Reality-Based Content	✓	✓	✓	✓	✓
Supplemental Learning Aids	✓	✓	✓	✓	✓
Criterion-Referenced Evaluation	✓	✓	✓	✓	✓
Structured Practice	✓	✓	✓	✓	✓
Process Coaching	✓	✓	✓		
Application Coaching	✓	✓	✓	Optional	
Follow On Coaching	✓	✓		✓	
Master-Level Facilitators	✓				
Internal Trainers	✓				
Site License	✓				
Typical* Investment Range	\$50-250K/site	\$5-10K / workshop	\$500-2,000/person	\$249-499/person	\$49-249/person